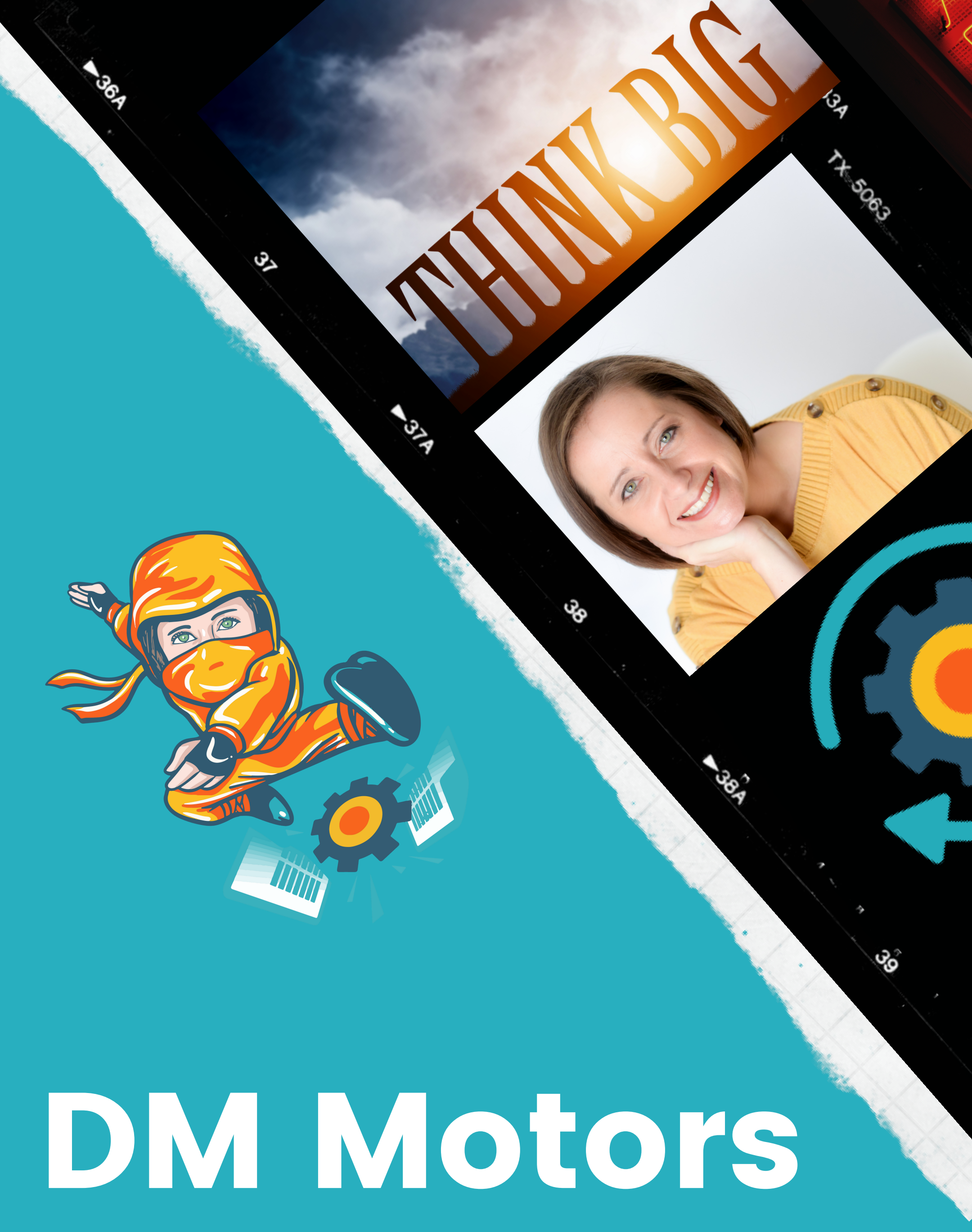


DM Motors

Using Excel to convert
4 PAINFUL hours
into
30 BLISSFUL minutes

Clear Simple
Getting You Back to What You Do Best



I USED TO DREAD THE END OF THE MONTH. NOW I'M LOOKING FORWARD TO IT. IT'S SO NICE NOT TO HAVE ALL OF THESE PAPERS ALL OVER MY DESK.

DALE MATHISON
OWNER DM MOTORS, ST. CLOUD, MN



DM Motors is a buy here, pay here used car dealership.

Clear Simple Business was called in to work with them because the owner was looking for ways to do his work differently.

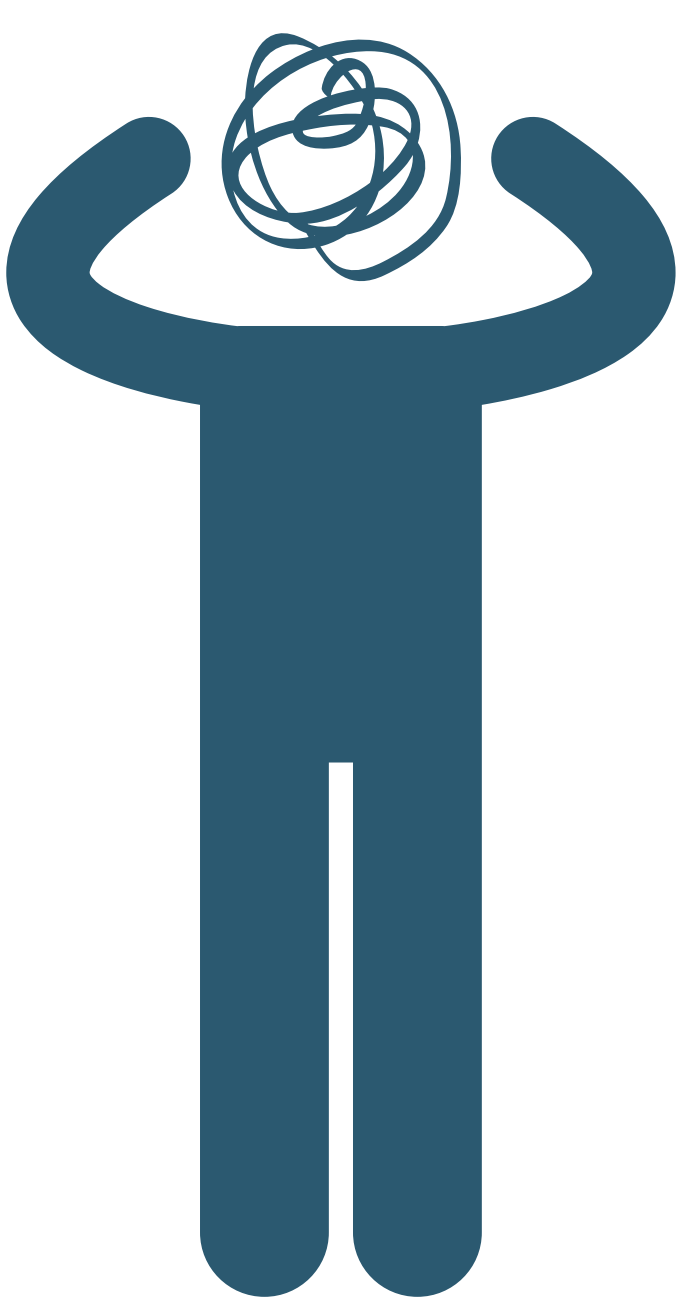
He is planning his transition out of the company and he wants that transition to be easy for himself and the new owner.

As we sat down to review his ideas, he showed me small changes within excel that would make his life easier. For example, he wanted to automatically have excel sum some monthly values and he wanted spreadsheets organized differently so they were easier to view and manage.

All very simple changes that could be done on the spot.

The Process Ninja in me said, "Come on, give me something harder."

As we got deeper into his daily, weekly and monthly to-dos, he shared with me that his most DESPISED task was his NIADA monthly report. He HATED doing it. Each month he DREADED the task, especially when the 1st of the month fell on a weekend and he had to physically go into the office to complete it. BLAH!



It would take him at least half a day to do.

He was manually running and printing reports and then manually calculating over a hundred numbers. GROSS!

The process was chaotic and full of clutter.

There were physically printed pages EVERYWHERE.

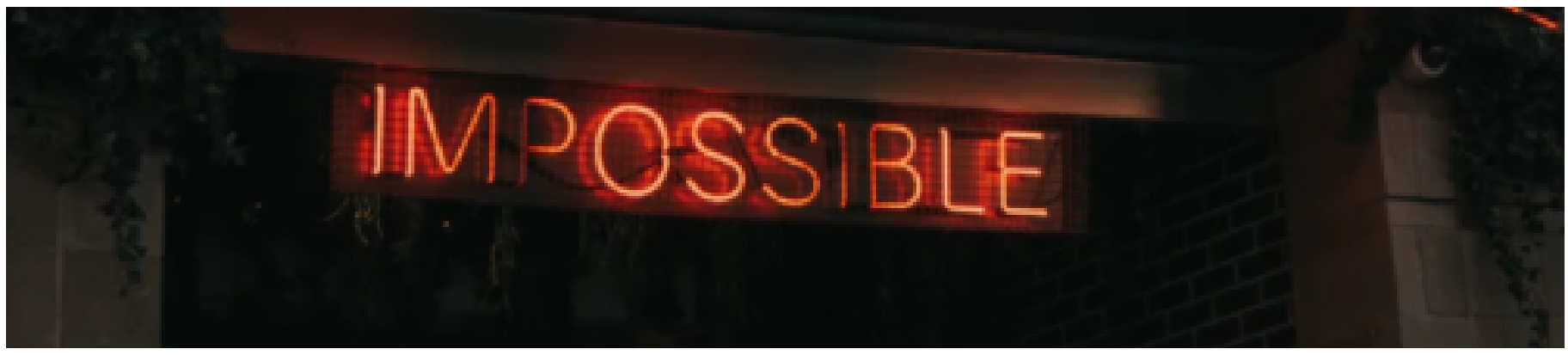
He was constantly rifling through them to validate the numbers.

It was FRUSTRATION at it's finest!

He HATED it!

But he didn’t know how to make it better.
He didn’t think it was possible.
He didn’t think there COULD be a better way.

He was living in "IT'S IMPOSSIBLE LAND".



He said to me,

“This is the worst process, but there’s no way of making it better. And even if there was a way, it would take you 6 months do it. It’s next to impossible. It’s WAY too much work.”



The Process Ninja in me said,

“Challenge accepted. I can see how this can be changed and you’re going to love it. It’s going to be so much easier.”

I got to work and 6 days later (not 6 months as he had predicted!),

I had a fully functioning automated system created in excel.

No more physical printouts.

No more manual calculations.

No more human errors and miscalculations.

Excel did it all for him.

He LOVED IT!!!

DM Motors, St. Cloud, MN

Testimonial

Dale Mathison

★★★★★

I used to dread the end of the month. Now I'm looking forward to it. It's so nice not to have all of these papers all over my desk.

He went from having to BE IN the office.

Having to print off countless reports.

To using his systems to generate the values for him.





From 4 PAINFUL HOURS each month to 30 BLISSFUL minutes

POOF! VOILÀ! MAGIC DONE!

FIND YOUR MAGIC WITH SARAH:
WWW.CLEARSIMPLEBUSINESS.COM